



Gleason Research Associates, Inc.

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**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**



**Professional Services Schedule: Contract Number GS-23F-0253M
Industrial Group: 00CORP**

Special Item Numbers (SINs) Offered

871-1 Strategic Planning for Technology Programs/Activities
871-2 Concept Development and Requirements Analysis
871-3 System Design, Engineering and Integration
871-4 Test and Evaluation
871-6 Acquisition and Life Cycle Management
874-501 Supply and Value Chain Management
874-6 Acquisition Management Support
874-7 Integrated Business Program Support Services
00CORP-500 Order-Level Materials (OLM's)

Contract Period: 29 July 2002 – 28 July 2022

Business Size: Small Business

Pricelist current through Modification # PS-0031 , dated 07/30/2018

On-line access to contract ordering information, terms and conditions, up-to- date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system.
The Internet address for GSA Advantage! is: <https://www.GSAAdvantage.gov>.



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CUSTOMER INFORMATION:

The SINs listed below are covered by this price list. Labor rates for services provided under these CLINs are in Attachment 1. The rates in Attachment 1 are for work performed in GRA facilities as well as at Government customer facilities.

1a. Table of Awarded Special Item Numbers (SINs)

871-1	<i>Strategic Planning for Technology Programs/Activities</i>
871-2	<i>Concept Development and Requirements Analysis</i>
871-3	<i>System Design, Engineering and Integration</i>
871-4	<i>Test and Evaluation</i>
871-6	<i>Acquisition and Life Cycle Management</i>
874-501	<i>Supply and Value Chain Management</i>
874-6	<i>Acquisition Management Support</i>
874-7	<i>Integrated Business Program Support Services</i>

871-1: Strategic Planning for Technology Programs/Activities

Services required under this SIN involve the definition and interpretation of high-level organizational engineering performance requirements such as projects, systems, missions, etc., and the objectives and approaches to their achievement. Typical associated tasks include, but are not limited to an analysis of mission, program goals and objectives, requirements analysis, organizational performance assessment, special studies and analysis, training, and consulting.

871-2: Concept Development and Requirements Analysis

Services required under this SIN involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated costs for the development of enhancement of high level general performance specifications of a system, project, mission or activity. Typical associated tasks include, but are not limited to requirements analysis, cost/cost performance trade-off analysis, feasibility analysis, regulatory compliance support, technology/system conceptual designs, training, and consulting.

871-3: System Design, Engineering and Integration

Services available under this SIN involve the translation of a system (or subsystem, program, project, activity) concept into a preliminary and detailed design (engineering plans and specifications), performing risk identification/analysis/mitigation, traceability, and then integrating the various components to produce a working prototype or model of the system. Typical associated tasks include, but are not limited to computer-aided design, design studies and analysis, high level detailed specification preparation,

configuration management and document control, fabrication, assembly and simulation, modeling, training, and outsourcing.

871-4: Test And Evaluation

Services available under this SIN involve the application of various techniques demonstrating that a prototype system (subsystem, program, project or activity) performs in accordance with the objectives outlined in the original design. Typical associated tasks include, but are not limited testing of a prototype and first article(s) testing, environmental testing, independent verification and validation, reverse engineering, simulation and modeling (to test the feasibility of a concept), system, quality assurance, physical testing of the product system, training, and outsourcing.

871-6: Acquisition and Life Cycle Management

Services required under this SIN involve all of the planning, budgetary, contract and systems/program management functions required to procure and or/produce, render operational and provide life cycle support (maintenance, repair, supplies, engineering specific logistics) to (technology based) systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to operation and maintenance, program/project management, technology transfer/insertion, training and consulting.

874-501: Supply and Value Chain Management

Services that include all phases of planning, acquisition and management of logistics systems. These services include, but are not limited to planning, acquisition, design, development, testing, production, fielding, management, operation, maintenance, sustainment, improvement, modification and disposal. Examples of the type of services that may be performed under this SIN include: Logistics consulting for planning for the acquisition and life cycle phases of supply and value chain systems including the following: defining and establishing program objectives, strategies, plans and schedules; develop milestone documentation; market research and acquisition planning; material requirements identification, planning, acquisition and management; develop specifications or performance based work statements and task estimates; develop, document and support maintenance procedures and technical manuals; configuration data management and related documentation; expansion and consolidation studies, field problem analysis and recommendation of corrective actions and system modernization; Needs assessment/system assessment; Inventory/asset/vendor management; Inventory management and operation (inclusive of salvage, recycle and/or disposal management); operation of warehouses, stockrooms, storage facilities or depots; Fulfillment systems and operations; platform management; Information logistics processing systems analysis design, and implementation; staging, shipping, receiving, packing, crating, moving and storage (excluding household goods); packaging, labeling, bar coding system consultation, design, implementation, operation and maintenance; design and installation of material handling systems; hazardous material storage and handling (Non-radioactive only); warehouse and location management systems; recycling program management of

warehousing materials; preservation and protection of specialized inventory or documents; maintenance, repair and overhaul (MRO) support and/or support process management; aircraft repair and maintenance; ship repair and maintenance; property disposal management; logistics strategic planning services; logistics systems engineering services; logistics program management services and support; Unique Identification (UID)/Radio Frequency Identification (RFID) services; Program and project management; acquisition and life cycle management; spares modeling; supply chain integration planning; global integrated supply chain solutions planning and implementation. (note acquisition functions cannot be procured as stand-alone services).

874-6: Acquisition Management Support

Contractors shall provide professional support services to agencies in conducting federal acquisition management activities. Services covered by this SIN are: acquisition planning assistance, including market research and recommending procurement strategy: acquisition document development, including cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, etc.: expert assistance in supporting proposal evaluations, including price/cost analysis or technical proposal analysis: contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, and investigating reports of contract discrepancies: contract close-out assistance; Competitive Sourcing support, including OMB Circular A-76 studies, strategic sourcing studies, privatization studies, public-private partnerships, and Federal Activities Inventory Reform (FAIR) Act studies.

874-7: Integrated Business Program Support Services

Contractors shall provide services to assist agencies in managing their mission-oriented business projects or programs and achieving mission performance goals. Services covered by this SIN include:

- * All phases of program or project management, from planning to closeout.
- * Operational/administrative business support services in order to carry out program objectives.

<i>00CORP - 500</i>	<i>Order-Level Materials</i>
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- 1b. Lowest Priced Model Number.** Not applicable
- 1c. Hourly Rates and Labor Categories.** See Attachments 1 and 2
- 2. Maximum Order.**

The maximum order limit for this contract is \$1,000,000.
- 3. Minimum Order.**

The minimum order that can be placed under this contract is \$100.00.
- 4. Geographic coverage (delivery area).**

Services under this contract can be provided at Government or contractor sites. Additional charges (e.g., hardship and hazardous pays) may apply to OCONUS locations.
- 5. Point(s) of production:** Huntsville, AL
- 6. Discount from list, prices or statement of net price.**

The prices established for this contract reflect GRA's standard GSA hourly labor rates and include GSA's 0.75% Industrial Funding Fee. Additional discounts may be negotiated for individual orders and for Blanket Purchase Agreements (BPAs).
- 7. Quantity Discount Terms:**

3.0% off each task order exceeding \$250,000.00.
- 8. Prompt payment terms.**

Payment terms are net 30 days.
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold.**

Gleason Research Associates, Inc. (GRA) will accept Government purchase credit cards for purchases.

9b. Notification that Government purchase cards are accepted above the micro-purchase threshold.

Gleason Research Associates, Inc. (GRA) will accept Government purchase credit cards for purchases.

10. Foreign items (list items by country of origin).

Not applicable

11a. Time of delivery.

Gleason Research Associates, Inc. (GRA) will provide Professional Services as negotiated per negotiated order.

11b. Expedited Delivery.

Items available for expedited delivery are noted in this price list.

11c. Overnight and 2-day delivery.

Generally services provided do not require overnight or 2-day delivery.

11d. Urgent Requirements.

Pursuant to Clause I-FSS-140-B, Gleason Research Associates, Inc. (GRA) will accommodate urgent requirements. Government agencies can also contact GRA's GSA representative to affect a faster delivery.

12. F.O.B. point(s).

Destination

13a. Ordering address(es).

Gleason Research Associates, Inc.
5030 Bradford Drive, NW
Building One, Suite 100
Huntsville, AL 35805
Attn: Contracts Department or Ms. Brenda Showalter (gsa@grainc.net)

(256) 883-7000 Fax: (256) 883-1525

Orders may also be placed via email at gsa@grainc.net

13b. Ordering procedures:

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es).

Remittance by check should be delivered to:

Gleason Research Associates, Inc.
5030 Bradford Drive, NW
Building One, Suite 100
Huntsville, AL 35805

15. Warranty provision.

Not applicable unless negotiated.

16. Export packing charges, if applicable.

Not applicable

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).

The rates included in this contract do not include credit card processing fees for orders above the micro-purchase threshold. Processing fees may be waived on a case-by-case basis.

- 18. Terms and conditions of rental, maintenance, and repair (if applicable).**
Not applicable
- 19. Terms and conditions of installation (if applicable).**
Not applicable
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).**
Not applicable
- 20a. Terms and conditions for any other services (if applicable)**
Not applicable
- 21. List of service and distribution points (if applicable).**
Not applicable
- 22. List of participating dealers (if applicable).**
Not applicable
- 23. Preventive maintenance (if applicable).**
Not applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).**
Not applicable
- 24b. Section 508 compliance.**
Not applicable
- 25. Data Universal Number System (DUNS) number.**
Gleason Research Associates, Inc. (GRA) – 967868217
- 26. Notification regarding registration in Central Contractor Registration (CCR) database.**
Gleason Research Associates, Inc. (GRA) is registered in the CCR database. SAM representations and certifications are current, accurate and complete as of this modification.

NAICS Code 541715	Research and Development in the Physical Engineering, and Life Sciences (except Biotechnology)
NAICS Code 541330	Engineering Services
NAICS Code 541614	Process, physical distribution, and logistics consulting services
NAICS Code 541611	Administrative Management and General Management Consulting Services

Attachment 1

Labor Category Rates

Gleason Research Associates, Inc.					
Rates for Option 3 (17-20, 07/29/17 through 07/28/22)					
PSS Schedule: GS-23F-0253M					
Option 3 for years 17 to 20					
Labor Category	Year 17 07/29/18 to 07/28/19	Year 18 07/29/19 to 07/28/20	Year 19 07/29/20 to 07/28/21	Year 20 07/29/21 to 07/28/22	
Subject Matter Expert Level 1	\$280.47	\$286.08	\$291.80	\$297.64	
Subject Matter Expert Level 2	\$209.31	\$213.50	\$217.77	\$222.12	
Program Manager Level 1	\$177.01	\$180.55	\$184.16	\$187.84	
Program Manager Level 2	\$185.08	\$188.78	\$192.56	\$196.41	
Program Manager Level 3	\$177.50	\$181.05	\$184.67	\$188.37	
Engineer Scientist Level 1	\$187.74	\$191.49	\$195.32	\$199.23	
Engineer Scientist Level 2	\$147.51	\$150.46	\$153.47	\$156.53	
Engineer Scientist Level 3	\$122.39	\$124.84	\$127.33	\$129.88	
Engineer Scientist Level 4	\$109.73	\$111.93	\$114.17	\$116.45	
Engineer Scientist Level 5	\$84.78	\$86.47	\$88.20	\$89.96	
Engineer Scientist Level 6 (CO-OP)	\$44.30	\$45.19	\$46.09	\$47.01	
Technical Spec/Analyst/ Programmer Level 1	\$68.42	\$69.79	\$71.19	\$72.61	
Research Engineer Scientist Level 1	\$248.27	\$253.24	\$258.30	\$263.47	
Research Engineer Scientist Level 2	\$233.62	\$238.29	\$243.06	\$247.92	
Research Engineer Scientist Level 3	\$206.48	\$210.61	\$214.82	\$219.12	
Technical Assistant Level 1	\$88.11	\$89.87	\$91.67	\$93.50	
Technical Assistant Level 2	\$59.15	\$60.34	\$61.54	\$62.77	
Technical Assistant Level 3 **	\$42.21	\$43.05	\$43.91	\$44.79	
Technical Assistant Level 4 **	\$33.08	\$33.74	\$34.41	\$35.10	
Analyst/Specialist Level 2	\$142.21	\$145.05	\$147.95	\$150.91	
Analyst/Specialist Level 3	\$129.50	\$132.09	\$134.73	\$137.43	
Analyst/Specialist Level 4	\$118.83	\$121.21	\$123.63	\$126.10	
Analyst/Specialist Level 5	\$105.25	\$107.35	\$109.50	\$111.69	
Analyst/Specialist Level 6	\$92.63	\$94.49	\$96.38	\$98.30	
Analyst/Specialist Level 7	\$81.12	\$82.74	\$84.40	\$86.08	
Analyst/Specialist Level 8	\$76.69	\$78.22	\$79.78	\$81.38	
Analyst/Specialist Level 9	\$64.01	\$65.29	\$66.60	\$67.93	
Analyst/Specialist Level 10	\$53.64	\$54.72	\$55.81	\$56.93	
** The Service Contract Act (SCA) is applicable to this contract for these indicated labor categories.					
Year 17 through Year 20 Revised PS-0031					

SCA Matrix

SCA Eligible Contract Labor Category	SCA Equivalent Code – Title	WD Number
Technical Assistant Level 3	01113 – General Clerk III	2015-4603
Technical Assistant Level 4	01112 – General Clerk II	2015-4603
<i>Revised (8/18) PS-0031</i>		

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor WD Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

Attachment 2

Labor Category Descriptions

SUBJECT MATTER EXPERT

Duties: Provides technical leadership, direction, and special skills for complex tasks and portions of tasks that require unique or uncommon levels of expertise related to specific functional subject matter. Ensures that work within area of responsibility is complete, meets customer requirements, and is of high quality.

Qualifications: A Subject Matter Expert is a highly skilled individual who has acknowledged unique or uncommon technology and/or functional expertise in specific areas that are essential for the performance of a particular task. Such individuals should possess capabilities that are not available under other labor categories. Four years unique or specialized experience may be substituted for a Bachelors degree.

Skill Level 1 – Doctorate degree in related discipline plus ten (10) years of related experience; or Masters degree in related discipline plus twelve (12) years of related experience; or Bachelors degree in related discipline plus fifteen (15) years related experience.

Skill Level 2 - Doctorate degree in related discipline plus five (5) years of related experience; or Masters degree in related discipline plus eight (8) years of related experience; or Bachelors degree in related discipline plus ten (10) years related experience.

PROGRAM MANAGER

Duties: Serves as manager for contract or major project/task. Performs overall program planning for technical and contractual efforts. Responsible for formulating and enforcing work standards, assigning contract schedules, and the review of the work discrepancies. Supervises personnel, communicates policies, purposes, and goals of the organization to subordinates. Responsible for the management of the entire project and assigned staff. Responsible for the overall contract performance including quality control practices and procedures.

Qualifications: Personnel in this category must have earned a degree in engineering, science or program management disciplines from an accredited college or university. Experience is required in performing hands-on weapon-system and/or aerospace systems research and development. Additional experience must have been in a technical management role, which includes performing functions such as initiating, evaluating, redirecting, and approving large and highly complex research and development programs and/or making resource allocation decisions. Four years unique or specialized experience may be substituted for a Bachelors degree.

Skill Level 1 – Doctorate degree in related discipline plus eight (8) years of related experience; or Masters degree in related discipline plus ten (10) years of related experience; or Bachelors degree in related discipline plus twelve (12) years related experience.

Skill Level 2 –Doctorate degree in related discipline plus four (4) years of related experience; or Masters degree in related discipline plus eight (8) years of related experience; or Bachelors degree in related discipline plus ten (10) years experience.

Skill Level 3 - Doctorate degree in related discipline; or Masters degree in related discipline plus six (6) years of related experience; or Bachelors degree in related discipline plus eight (8) years related experience.

ENGINEER/SCIENTIST

Duties: Performs and plans research, design development other assignment in conformance with design, engineering and customer specifications. Implements technical solutions in appropriate scientific techniques, concepts, methods, tools and/or development of complex software application programs. Designs or prototypes missile system or subsystems hardware/software, or designs and conducts tests or analyzes the resulting test data. Develops or validates, or modifies models or simulations or analyzes the resulting simulation data, all using a higher order electronic language and a variety of peripheral high resolution graphic devices.

Qualifications: Personnel in this category must have earned a degree in engineering, science or related disciplines from an accredited college or university. Experience is required in performing hands-on weapon-system and/or aerospace systems research and development. Four years unique or specialized experience may be substituted for a Bachelors degree.

Skill Level 1 – Doctorate degree in related discipline plus six (6) years of related experience; or Masters degree in related discipline plus ten (10) years of related experience; or Bachelors degree in related discipline plus twelve (12) years related experience.

Skill Level 2 – Doctorate degree in related discipline plus two (2) years of related experience; or Masters degree in related discipline plus six (6) years of related experience; or Bachelors degree in related discipline plus eight (8) years related experience.

Skill Level 3 – Doctorate degree in related discipline; or Masters degree in related discipline plus three (3) years of related experience; or Bachelors degree in related discipline plus six (6) years related experience.

Skill Level 4 – Masters degree in related discipline or Bachelors degree in related discipline plus two (2) years related experience.

Skill Level 5 – Bachelors degree in related discipline.

Skill Level 6 (CO-OP) – High School Diploma, currently enrolled in an accredited college or university.

TECHNICAL SPECIALIST/ANALYST/PROGRAMMER

Duties: Works independently applying analytical and systematic approaches to problem solving. Uses fundamental principles, techniques and practices with guidance from senior level managers.

Qualifications: Requires experience in appropriate engineering/scientific techniques, concepts, methods, and tools and/or development of software application programs.

Skill Level 1 – Presently enrolled as a student in a Bachelor's or Associate's degree program, no experience required, or High School Diploma /GED plus eight (8) years related experience.

RESEARCH ENGINEER/SCIENTIST

Duties: Plans and conducts testing on an assigned project to prove or modify theoretical propositions on the basis of comments in the literature field, established research findings, and the experience of other staff members in the technological area. Interacts with other research staff. Discusses progress and interim findings at monthly technical review meetings. Continues with project in original concept or modifies direction based on commentary and decision of technical review committee. Sets up prototype equipment and uses experimental materials to test theories developed. Works with customer line and technical personnel to test out theories and/or findings.

Qualifications: Personnel must demonstrate innovative and research capability. Demonstration of this capability shall be by evidence of publication of research papers or reports, or development of innovative processes or products, or the award of patents.

Skill Level 1 – Master's degree in an engineering or science field directly related to the task to be performed plus eight (8) years of related experience; or a Bachelors plus eighteen (18) years of related experience

Skill Level 2 – Master's degree in an engineering or science field directly related to the task to be performed plus five (5) years of related experience; or a Bachelors plus fifteen (15) years of related experience.

Skill Level 3 – Master's degree in an engineering or science field directly related to the task to be performed plus four (4) years of related experience; or a Bachelors plus twelve (12) years of related experience.

TECHNICAL ASSISTANT

Duties: Performs technical and administrative tasks in support of management and technical personnel. Duties may include but are not limited to program/project administration, contract management, procurement, resource allocation, accounting, documentation planning, preparation and editing, data entry/processing, general office and clerical support. Position may require close liaison with manager and/or supervisor and frequent interfacing with customers at all levels.

Qualifications: BS/BA degree will substitute for four years of experience. Associates Degree will substitute for two years of experience. High School Diploma /GED is required.

Skill Level 1 – Fifteen years of general experience is required.

Skill Level 2 – Eight years of general experience is required.

Skill Level 3– Three years of general experience is required.

Skill Level 4 – High School Diploma/GED

ANALYST/SPECIALIST

Duties: Performs support in the areas of logistics, engineering, business administration, information systems and security. May include tasks related to a broad range of fields including, but not limited to resource management, inventory management, maintenance, shipping/receiving, safety, facilities management, supply management, acquisition management, program/project administration, general business functions, security, training and software requirements.

Qualifications: Master's degree will substitute for six years of experience. BS/BA degree will substitute for four years of experience. Associates Degree will substitute for two years of experience. High School Diploma /GED is required.

Skill Level 2 – Twenty-two years of general experience is required.

Skill Level 3 – Eighteen years of general experience is required.

Skill Level 4 – Fourteen years of general experience is required.

Skill Level 5 – Twelve years of general experience is required.

Skill Level 6 – Ten years of general experience is required.

Skill Level 7 – Eight years of general experience is required.

Skill Level 8 – Six years of general experience is required.

Skill Level 9 – Four years of general experience is required.

Skill Level 10 – Two years of general experience is required.